

# PROJECTS

OCTOBER/NOVEMBER 2020

## MAGAZINE



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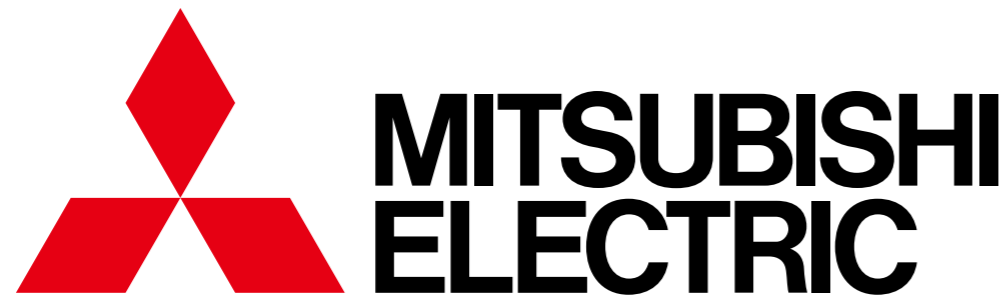
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## Macsteel Fluid Control and Macsteel Pipes, Fittings & Flanges merge to drive business efficiency

Africa's leading steel and value-added steel products supplier has merged its Fluid Control and Pipes, Fittings & Flanges into one business unit. This vertical merger forms part of Macsteel's focus on increasing the business's operating efficiency and to strengthen its position in this challenging economic climate.

"With a customer-centric focus, we believe that a merger of Pipes, Fittings and Flanges with the Fluid Control Division will provide an enhanced platform for a consolidated product offering," explains Rowan Blomquist, GM for Macsteel Fluid Control.

Macsteel Fluid Control is a key focused business which operates throughout various industry sectors where it supplies a comprehensive range of valves, actuators, fluid level gauges, filter systems, valve interlock systems and a full range of steam products including traps, strainers as well as control valves.

Blomquist says the integration of Fluid Control and Pipes, Fittings & Flanges' strengths and accomplishments will provide the company with an unrivalled platform in the industries it serves.

"These successful product lines have powerful synergies in system technology, inventory behaviour and industry sectors thereby creating new growth opportunities as an amalgamated force with a single point to market," adds Carol Lloyd, GM for Macsteel Pipes, Fittings & Flanges.

Macsteel Pipes, Fittings & Flanges have a wide range of carbon and stainless-steel pipes, fittings & flanges to encompass its full range of piping systems in various coatings and linings including galvanising, painting, rubber lining, cement mortar lining, denso wrapping to meet customer needs.

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British Executive

MACSTEEL Africa's leading steel supplier

# 4Sight inks deal with Unplugg to create B-BBEE Level 2 company

4Sight Holdings, the JSE-listed technology company, has formed a strategic partnership with Unplugg Group. The new alliance, 4Sight Unplugg, will be 51%-owned by Unplugg and 49% by 4Sight.

Unplugg was founded in 2006 and currently has two subsidiaries, Unplugg Software Solutions (the founding division) and Unplugg Consulting Solutions.

“We are delighted to have finally found black partners that have the same passion for using technology innovatively to solve clients' problems—the culture fit between the two companies is remarkable,” says Tertius Zitzke, CEO of 4Sight. “The Unplugg team is a set of truly impressive individuals with a solid base of experience and skills that complement our own. We are very excited about the potential of 4Sight Unplugg and are delighted to have people of this calibre on board.”

4Sight Unplugg's board will be led by Antony Hlungwane, the CEO of Unplugg. Other board members are Kagiso Seshoka, who heads up Strategy and Marketing at Unplugg, and Themba Gumbi, head of Client Engagement/ Sales at Unplugg. 4Sight's nominees are its CEO, Tertius Zitzke and Director of Business Development, Christiaan Leboho.

“The strategic alliance's collective experience and intellectual capital will strengthen our position in the market and enable clients to benefit from transformative solutions that deliver value and outcomes that matter. Furthermore, the partnership will extend our collective industry reach” Says Antony Hlungwane, CEO of Unplugg.

The vehicle for the new strategic partnership was registered in January and has already begun working for clients and has a strong pipeline. Information for editors:

Antony Hlungwane has more than 20 years' experience in the ICT industry. He is a former CIO

of Mr Price, and has extensive executive experience in the retail, banking and telecommunications industries. In 2013 and 2015 he was a finalist in the annual IT Web Visionary CIO award. Among other qualifications, he holds an MBL from Unisa School of Business Leadership.

Kagiso Seshoka has worked in corporate South Africa for 15 years in the banking, insurance, ICT and mining sectors. Her forte is strategy execution, and she has been involved in the successful implementation of IT, business change, client take-on, regulatory and HR projects. Ms Seshoka holds an MBA from Gordon Institute of Business Science.

Themba Gumbi has more than 21 years of leadership experience in the IT industry, including a 13-year stint at one of the largest South African ICT companies where he was a member of exco and a director of various subsidiaries. He has also held several senior sales and client engagement positions and holds an MBL from Unisa School of Business Leadership.

Tertius Zitzke has been a leading light in the ICT industry for 31 years, and was a co-founded of AccTech Systems, now part of 4Sight. He has played a key in building AccTech and Dynamics Africa Proprietary Limited into an international ICT business as well as the leading Microsoft and Sage business partner globally, focusing on Industry 4.0 solutions in the new economy. He assumed the CEO role at 4Sight last year and is leading the repositioning the company as an integrated provider of 4IR solutions.

Christiaan Leboho is a rising star at 4Sight. Only 25 years of age, he has already gained a track record in turning businesses around and spearheading growth. He has an extensive knowledge base in accounting, retail, ICT, mining, real estate, entrepreneurship and investment. He holds a BCom in Accounting.

# SKF South Africa Announces new Managing Director

SKF South Africa is pleased to announce the appointment of Burak Özyurt as the company's new Managing Director.

After working for Arcelik- Defy, Burak Özyurt joined SKF in 2012 as an Application Engineer in Turkey and worked in various roles from there.

He was later appointed as the Sales and Engineering Director of SKF Turkey and, after 3 years, attained the position of SKF Distribution Development Manager: Central East Europe , Middle East and Africa. After successfully fulfilling his obligations in this role, Burak has

now been appointed as the Managing Director of SKF Southern Africa, based in Boksburg, Johannesburg, with immediate effect.

Burak's vision is to create a unique and highly-efficient customer-focused organisation. His aim will be to deploy the SKF 'Rotational Equipment Performance' model throughout all of Sub-Sahara Africa. Under this CAPEX-tight environment, Burak will be focusing on Performance Management Contracts for all of our valued customers in Southern Africa, to help them reduce OPEX and CAPEX.



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**Contributions**

The editors welcome news items, press releases, articles and photographs relating to the Construction Industry. These will be considered and, if accepted, published. No responsibility will be accepted should contributions be lost, damaged or incorrectly printed.

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# Samara Estate - Migaa



**PROJECT IN BRIEF**  
Project Type: Apartment  
Listed For: Sale  
Price: KES 2,950,000  
Two Bedrooms: KES 2,950,000  
Three Bedrooms: KES 3,950,000  
Deposit: 20%  
Price Terms: 80% Balance during project construction  
Floor Area: 76 msq  
Total Units: 1824  
Total Floors: 5  
Bed Rooms: 2  
Pets Allowed: YES  
Swimming Pool: YES  
Lifts: YES  
Parking: 2



Samara enjoys proximity to quality local and international schools such as Nova Academy, Wood Creek School, Sabis International school, International schools of Kenya and Crawford International School. It has great access to shopping malls and recreational facilities. It is a 25 min drive from Two rivers mall and enjoys easy access to Village Market, Ridgeways Mall, and Garden City. In addition to this, it is a 15 minute drive from Kiambu town and a 35 minute drive from both the Nairobi CBD and Westlands.

At Samara, we believe all our residents are entitled to ample security at all times and for this reason, the estate will enjoy top-notch security. Features such as high perimeter walls, CCTV cameras, regular estate patrols in addition to a fortified gate with a modern gatehouse creates the estate's identity, with the assurance of a comfortable good night sleep.



## DESCRIPTION

The Samara Estate, Migaa is a brilliantly thought out housing project tucked away in the beautiful, green, luscious Kiambu county. It is a project developed on 18.98 acres of land and set to house a total of 1824 units comprising of 2 bedroom and 3 bedroom apartments. The blocks are conveniently spaced to ensure ample natural light penetrates to every room of every unit.

Aptly located within a golf course, Samara is a private gated estate, proficiently designed to be a self-sufficient community, with every amenity you need carefully considered. The estate perfectly blends together aspects of nature, golf, family and luxurious living; all at an affordable cost.



**AMENITIES:**

- Well-designed stone perimeter wall
- State of the art gatehouse with CCTV cameras and 24/7 on ground security
- Parking blocks with 2 parking units per house and additional guest parking area
- 2 basketball courts & 2 volley ball courts
- A shopping centre with a supermarket
- Banking spaces
- Beauty parlour and barbershop
- Restaurants and eating spaces
- A youth hub
- Gaming shops
- State of the art swimming pool
- Gym, a spa and sauna
- Internal cabro roads
- Solar street lighting
- Water and electricity on site



**SALIENT FEATURES INCLUDE:**

Proximity to quality schools such as Nova Academy, Wood Creek School, Sabis International school, International schools of Kenya and Crawford International School.  
Great access to shopping malls and recreational facilities: 20 min drive from TRM mall shopping malls, easy access to Village Market, Two Rivers Mall, Ridgeways Mall, and Garden City.  
14 minutes' drive to Kiambu town, 35 minutes' drive to both Nairobi CBD and Westlands  
Proximity Migaa, a well thought out environmentally and sustainable mixed use development estate which accords you access to a breathtakingly beautiful 18-hole golf course.  
Great prices, amazing serene environment, the designated address, The Samara Estate. Quality living and nothing less.

**PRICING:**

- 2 Bedroom (57 Sqm) => Kshs. 2,950,000
- 3 Bedroom (76 Sqm) => Kshs. 3,950,000

**PROJECT LOCATION**

Kenya , Kiambu - Migaa



# Bamburi Coconut Villas



Location: Opposite Braeburn International School, Bamburi, Msa.

Bamburi Coconut Villas is where serenity meets luxury. It is in harmony with your dreams and will build a relationship with nature.

The architecture of this project creatively blends contemporary style with the combination of luxurious lifestyle amenities making this an ideal dwelling for its residents.

The project offers spacious and well-designed 4BR townhouse in 3 different categories- Elite, Premium & Luxury. The project offers best in space, comfort and quality in living. Surrounded by serene privacy, a green landscape and the finest of modern facilities which will give you a royal feel. It is well planned and is built with all modern construction methods.



The project offers a total of 21 well-spaced villas.

## Project Amenities:

### Environment:

- Backup generator for common areas
- Developed Garden
- Solar panels
- Borehole Water
- Perimeter Wall and Security Fencing
- Common Swimming Pool for residents
- Cabro road within the project premises

### Villa Features:

- Built-in wardrobes
- Satellite TV & Phone points
- AC points & Piping
- UPVC windows
- Wooden main door

### Living, Dining & Bedroom:

- Vitrified tiled floor throughout
- High-lighted wall in living room

### Kitchen:

- Built-in cabinets with granite counter tops
- Designer Floor and wall tiles in Kitchen and Bathroom.

### Bathrooms:

- Designer floor and wall tiles
- Universal sanitary ware, fitting and accessories.



## Exterior:

- Front Porch with a Miniature Garden
- Back Miniature Garden
- Parking

## Near-By Connectivity:

- Opposite Braeburn Mombasa International School
- 5 Mins from JCC Church Bamburi
- 10 mins from Bamburi Cement Junction
- 10 mins from Mombasa-Malindi Main Road
- 12 mins from Makadara Chemist
- 15 mins from Haller Park
- 16 mins from Citymall
- 18 mins from Naivas Supermarket
- 11 mins from Bamburi Airport
- 15 mins from Whitesands Hotel
- 17 mins from Mombasa Go-Kart
- 20 mins from Shanzu Teachers College
- 25 mins from Moorings Restaurant



*Where Luxury meets Serenity*

## 4 BEDROOM VILLAS

Opposite Braeburn International School, BAMBURI, MOMBASA

<b>ELITE</b> KSH 8.5M	<b>PREMIUM</b> KSH 11.5M	<b>LUXURY</b> KSH 13.5M

### AMENITIES

- Backup generator for common areas
- Borehole Water
- Perimeter Wall and Security Fencing
- Solar panels
- Common Swimming Pool for residents
- Front Porch with a Miniature Garden
- Cabro road within the project premises

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Developed and Marketed By

Disclaimer: Information provided herein has been obtained from various sources, but may be subject to change without notice. The company is not responsible for any such discrepancies as mentioned above.

# FERRO GROUP LAUNCHES WORLD-CLASS 80% ALCOHOL-BASED HAND SANITISER



Considering the current COVID-19 pandemic and social need for clean hands and a safer work environment, The Ferro Group developed 'FERROCLEAN HAND SANITISER' – a world-class 80% Alcohol-based Disinfectant Hand Sanitiser that ticks all boxes when it comes to quality raw materials and expertise processes.

Citizens are urged to buy from reputable companies and to understand the content requirements, as set out by the World Health Organization (WHO) and quality aspects of the raw materials used, to ensure their sanitising efforts are effective and that they are buying a quality product.

## Mission and expertise

Every South African deserves to be protected and safeguarded against Covid-19. This required reputable manufacturers to come forward and produce enough hand sanitiser that complies with recommended handrub formulations.

The risk of citizens buying hand sanitisers, at excessive prices, that does not meet acceptable quality raw materials and standards, motivated the team at Ferro to use their culture of technical innovation, expertise of working with hazardous chemicals and operations in place, to develop a manufacturing line that gives the consumer what they need – a disinfectant that is effective, reliable and priced responsibly.

NCS Resins is the largest manufacturer of unsaturated polyester resins in Africa and a leader in the development and supply of innovative test technology for the composites and allied industries. The Durban-based company was established in 1908 and, with over a century of knowledge and experience, this truly proud South African company is putting pure science at the heart of its business.

## Raw materials used

According to the WHO the end-product of a hand sanitiser should have concentrations of ethanol 80% v/v or isopropyl alcohol 75% v/v, glycerol, hydrogen peroxide and distilled or purified water. In addition, the 'guidelines on hand hygiene in health care' recommends using an alcohol-based hand rub for routine hand antisepsis in most clinical situations.

FERROCLEAN has a total alcohol content of more than 80% which is significant as most of

the market is at 60% - 70% total alcohol. All the alcohols used in Ferro's hand sanitiser, are based on either pure potable ethanol (food grade), or pure ethanol 99.9% (USP grade) and which have been denatured with approved pure isopropanol 99% (USP grade) or other approved non-toxic denaturants such as Bittrex. The various alcohols were specifically manufactured to remove toxic levels of methanol or acetates.

It does not contain any dyes or fragrances that could potentially result in an allergic reaction or skin irritation.

Water is sourced from municipal potable (drinking) water that is regularly tested by the municipality to ensure that it meets the requirements of the South African National Standards (SANS 241-1:2015). The water, used in FERROCLEAN, then undergoes further purification by the Ferro group using ion exchange resins to produce de-ionised water. This step removes any traces of toxic heavy metals. Deionised water is classified as "purified water" in accordance with the US Pharmacopeia (USP) guidelines.

A further purification step is applied, that satisfies the requirement for "protection against microbial contamination" and involves the use of hydrogen peroxide in the formulation which destroys any bacterial spores that may still be present either in any of the raw materials used or on the inside of the packaging.

## Product range

FERROCLEAN Hand Sanitiser is available in bulk tankers of 25 000-litres and pack sizes of 5-litre jerry cans, 25-litre kegs and 250-litre drums, at extremely competitive prices, with a minimum order quantity of 540-litres (1 pallet).

It is the Ferro Group's mission to supply a high-quality product at affordable prices without compromising on the quality of raw materials, neither on the processes followed.

For more information on the manufacturing company, or to place an order, visit [www.ncsresins.com](http://www.ncsresins.com) or send an email to [sanitiser@ferrosa.co.za](mailto:sanitiser@ferrosa.co.za).



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# Golden Century



Location: Kileleshwa, Othaya road

3 & 4 Bed en-suite plus DSQ

Prices: From Kes 20 Million

Ready for occupation

Golden Century apartments comprise of 3 & 4 bed all en-suite apartments with DSQ, located strategically along Othaya road, in Kileleshwa. With only two blocks, each unit remains structurally exclusive with free flow of natural light and air. The development has 108 units (60 3 Beds & 48 4 Beds) on 12 levels and one acre piece of land.



Features: High quality wooden flooring in the sitting areas, corridors and bedrooms, European premium ceramic tiles in the kitchen, balconies and bathrooms, European high quality sanitary ware & fittings, reserved connection points for TV & internet, pantry and utility area, spacious living room, guest cloak room, both solar water heating & electric heating option, borehole, back-up generator, 2 high speed lifts on each block and spacious DSQ with independent access from the main lobby.

Amenities: Fully equipped gym, swimming pool, landscaped gardens, round the clock security and a dedicated guard room at the entrance, intercom system for each apartment, adequate parking spaces etc.

3 Bed all en-suite plus SQ (196/212 sq.m) – From Kes. 20M (Rent, Kes. 135,000 inclusive)

4 Bed all en-suite plus SQ (246 sq.m) – Kes. 25M (Rent, Kes. 160,000 inclusive)



Golden Century apartments comprise of 3&4 Bedrooms, all en-suite + Dsq. The apartments are strategically located along Othaya road in Kileleshwa. The development consists of 108 units.



Features;  
 Spacious Living room  
 2 high-speed lift on each block  
 High-quality wooden flooring in the sitting areas  
 Guest cloak room  
 Corridors and bedrooms  
 Ceramic Kitchen tiles  
 Balconies and bedrooms etc.  
 Golden Century Amenities;  
 Fully Equipped Gym  
 swimming pool  
 24Hrs Security  
 Intercon system  
 Landscaped Gardens  
 Price;  
 3 Bed all en-suite plus SQ(196sqm-212sqm)  
 Ksh23M



4 Bed all en-suite plus SQ(246sqm) Ksh27MQ (246 sq.m) – Kes. 25M (Rent, Kes. 160,000 inclusive)





# Rope access used to inspect fire water system at pulp and paper plant approved



When a pulp and paper producer required inspection and maintenance of its fire water system, it turned to rope access specialist Skyriders to provide a quick and cost-effective solution. Skyriders' experience in the petrochemical and power generation industries stood it in good stead with this flagship project.

"Our experience and track record with hazardous and chemical environments made it a natural extension for us to continue work in the pulp and paper industry," Skyriders Marketing Manager Mike Zinn comments.



For example, the company was recently involved with a deluge system for a major petrochemical producer, which is a water mist system based on open spray heads attached to a piping system, connected to a water supply by valves.

The pulp and paper producer opted for rope access as this provided the safest and quickest access of its manufacturing facility for the mandatory inspection of its fire water system, which involved examining all of nozzles and hoses. Traditional scaffolding, on the other hand, is both time-consuming and costly to erect. Extra time for proper dismantling also has to be factored in upon completion of the project.

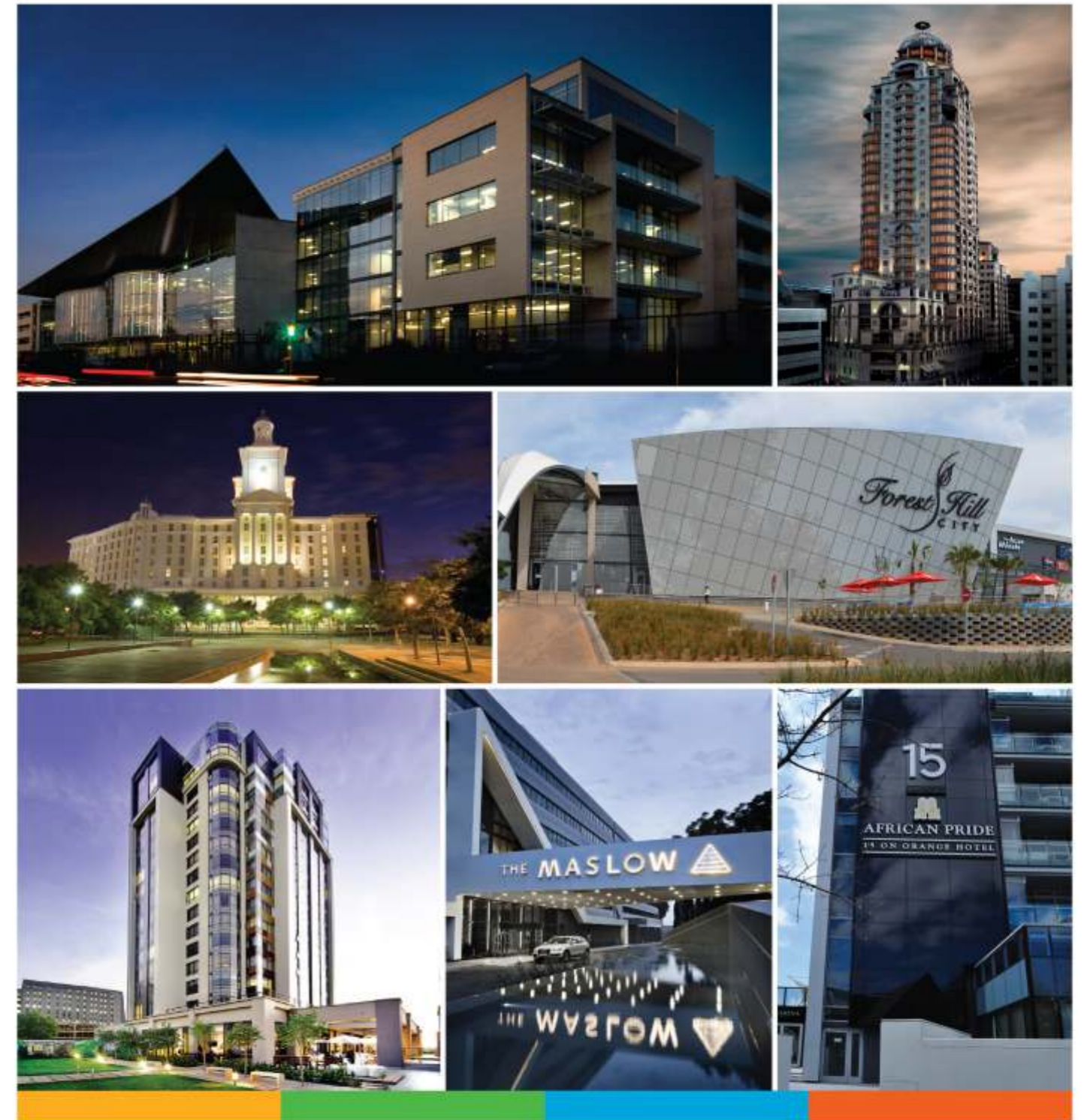
The pulp and paper industry is a particular growth area for Skyriders, as these plants invariably have their own smokestacks and even boilers, which all require regular inspection and maintenance. In addition, rope access is often required to install lifelines for other specialist contractors, for example.

Skyriders' track record in this sector includes hard-to-reach inspection and repair work on ducting at the Sappi Ngodwana plant in Mpumalanga. "The benefits of rope access really come to the fore in these major industrial sectors, where access to facilities, in addition to the high health and safety requirements, is of paramount importance," Zinn concludes.

Skyriders (Pty) Ltd., established in 1998, is a leader in the South African rope access industry, providing cost- and time-saving solutions to clients in the power generation and petrochemical industries who require rope access aided inspection, NDT and maintenance work to be done in difficult to reach, high-up locations.



DESIGN & SUPPLY | PREFABRICATION | INSTALLATIONS | MAINTENANCE





## SUNSET PARADISE APARTMENTS

Off Mombasa - Malindi Road,  
Mombasa City, Serena / Shanzu

*Serene, Secure, Spacious...*



## Apartment Features

### Salient Features

- Lounge/dining with spacious balcony
- Choice of En-suite-Master bedroom or All En-suite bedrooms
- Other bedrooms sharing shower and toilet
- Kitchen and yard
- SQ (optional) with own entrance/shower and toilet
- Internet and TV connectivity
- Common areas / fans generator back up
- Jogging track
- Borehole water backup/water storage/solar water heating
- Swimming pool / Jogging Track / Gym/Club House
- Children's play grounds
- Business centre/shops/offices
- Ample parking
- Excellent Landscaping



*Serene, Secure, Spacious...*



## Live, Work & Play...

### Welcome to Sunset Paradise Apartments..

A luxurious oasis nestled in an enclave where nature is the greatest amenity, an exclusive estate by design. It offers a sanctuary of relaxation where you unwind by the pool as you look yonder on the abundant green areas. The estate is a reward of your success.

This live, work, play and shop in estate offers a "do not" disturb tranquility of a spectacular enclave of modern, contemporary homes of truly excellent architectural design. The design, construction and quality of finishing are details that make you want to own a sunset paradise apartment. We on our part are proud to make you own a treasure.

The 8 acre Sunset Paradise enclave gives the gated community apartments, unmatched security and cool serene environment. A concept of an all inclusive "spoil yourself" apartments.

*Serene, Secure, Spacious...*



## Apartment Units

### General Features:

Exquisite design, luxurious, 1st class workmanship, secure, exclusive with all inclusive amenities. Sunset Paradise apartments are designed for your ultimate comfort. Serene and secure, spacious.

### Finishes:

Concrete paving, Granite kitchen top, UPVC windows, MDF cupboards/ wardrobes, Ceramic floor tiles.

### OPTION 1: COMPLETED APARTMENTS (Master Ensuite )

- 4 BR 140 Sqm Master en-suite plus 2 bedrooms sharing toilet and Shower – plus 1 bedroom self contained, suitable as servant quarter



4 BEDROOM APARTMENT



*Serene, Secure, Spacious...*



## Location & Facilities

### LOCATION

Sunset Paradise Apartments are located in Serena, 500 M off the Mombasa Malindi road on the Tarmac road towards Serena Beach. Just past Shimo la Tewa Secondary School. 24 hour Town –Mtwapa public transport available.

Ideal for families as well as holiday apartments. With close proximity to Shanzu Teachers Training College, Shimo La Tewa Secondary School, Serena, Intercontinental and other beach hotels.

Direct access to the white sandy Serena Beach only 700 M away. Neighborhood to Mtwapa and Shanzu shopping centers, churches, mosques and primary schools.

### FACILITIES & SERVICES

- Shopping space adequate for grocery shops
- Restaurant (Ready)
- Gymnasium (Ready)
- Cyber café
- Offices
- Other amenities

### ENTERTAINMENT COMPLEX

- Swimming pool (Ready)
- Children playgrounds (Ready)
- Club House (Ready)
- Excellent Landscaping
- Jogging track.
- Fish pond

*Serene, Secure, Spacious...*



## Mortgage Partners & Sponsors

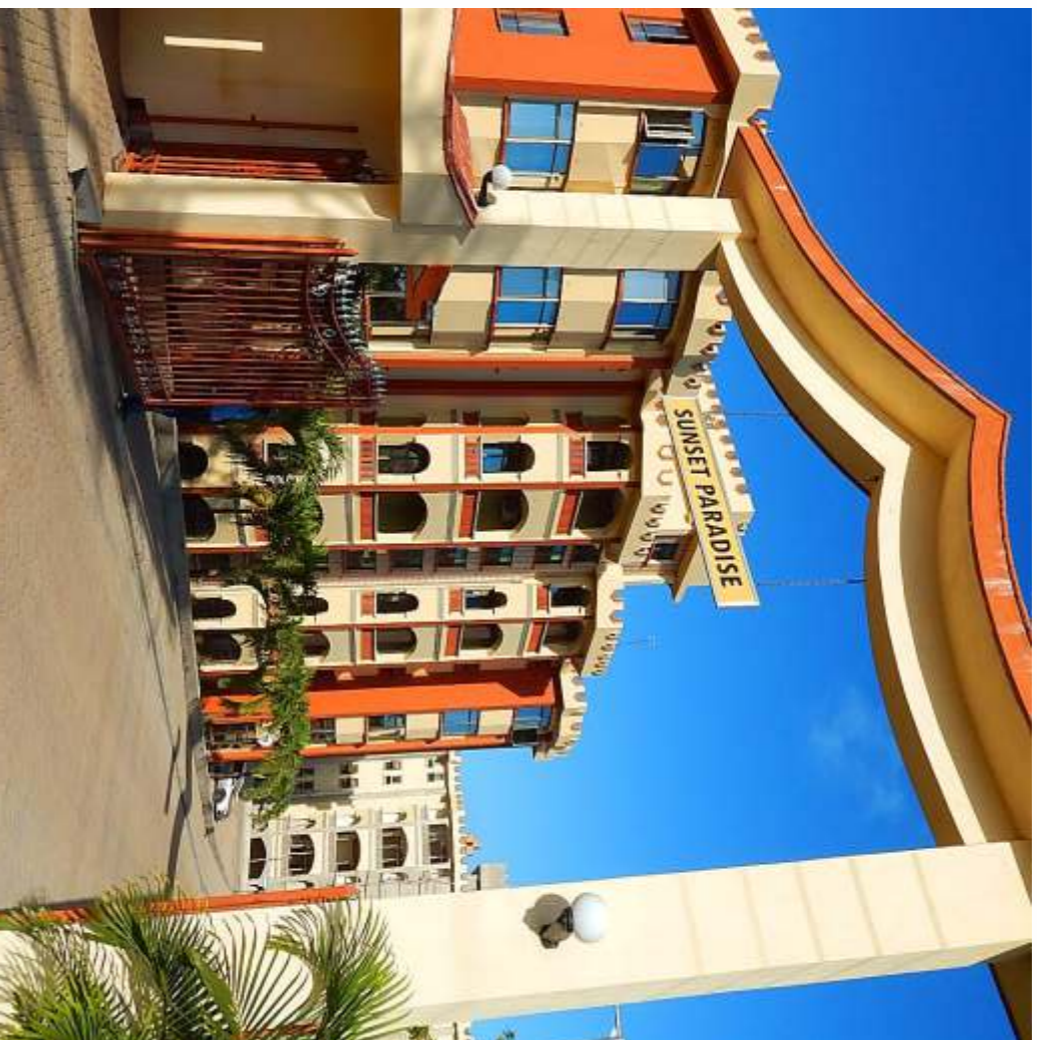
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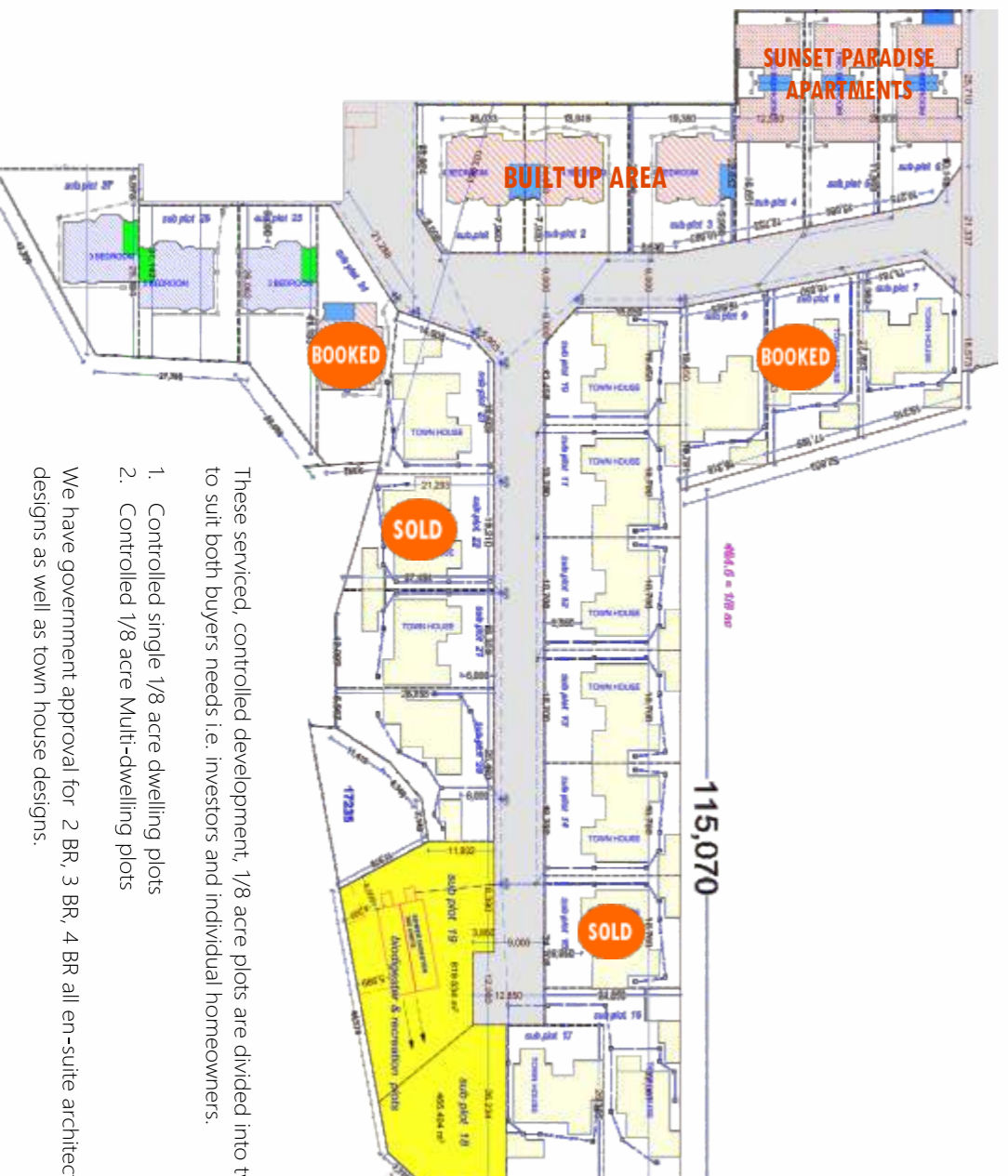
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**SUNSET PARADISE**  
APARTMENTS

## SERVICED PLOTS FOR SALE

Plot No. MN/1/19582



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1. Controlled single 1/8 acre dwelling plots
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**SUNSET PARADISE**  
APARTMENTS

# WearCheck moves to Westville

Condition monitoring specialists, WearCheck, recently relocated their head office and main laboratory from Pinetown to Westville, just outside Durban. The company's Durban transformer laboratory also moved to the same premises.

WearCheck's new laboratory and offices are at No. 4 The Terrace, Westway Office Park, Westville.

Managing director of WearCheck, Neil Robinson, says customers are benefiting as the new location is very accessible from the N3 freeway and is also closer to many customer operations, making sample drop-off even easier.

'The consolidation of head office staff, our oil analysis laboratory and the transformer oil laboratory and staff all under one bespoke roof has streamlined our business and facilitates the quick and easy processing of samples,' he said.

Formed more than 40 years ago in 1976, WearCheck moved into the Le Mans Place, Pinetown head office in 1992, from where it has operated for the past 28 years.

WearCheck's 2017 acquisition of Transformer Chemistry Services - coupled with a growing workforce, expanded service offering and swelling customer base - created the need for a larger workspace, all at one address.

The WearCheck flag flies proudly over 17 world class laboratories in nine countries across Africa and beyond. The South African laboratories are in Johannesburg, Durban, Cape Town and Middelburg, while the international laboratories are in Zambia (at Lumwana mine and Kitwe), Mozambique, Ghana, Zimbabwe, DRC, Namibia, India, and Dubai.

'We look forward to welcoming our customers to our new state-of-the-art offices, where we combine cutting-edge technology with outstanding customer service as Africa's

leading condition monitoring specialists,' says Robinson.

WearCheck's contact details remain unchanged: tel +27 31 700-5460, email [support@wearcheck.co.za](mailto:support@wearcheck.co.za) and [www.wearcheck.co.za](http://www.wearcheck.co.za)



Neil Robinson, MD of WearCheck



WearCheck's new reception area

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APARTMENTS FRONTAGE



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*Serene, Secure, Spacious...*

\*Particulars not warranted  
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# Silverstone apartments

The spectacular Silverstone Kilimani is a brand new development in Nairobi's upmarket Kilimani area comprising a total of 146 private apartments divided across 14 floors, along with 3 pent suites on the terrace floor. These are serviced by 3 lifts, in addition to 2 basements with ample parking. The development provides a vast range of highly-specified one and two bedroomed apartments.



The apartments are in close proximity to Yaya Centre Shopping Mall, Kilimani Police Station, The Nairobi Hospital and downtown Kilimani.



## Apartment Features

840 Square feet 1 Bedroom apartment  
All apartments are fitted with ceramic tiles in the lounge, dining, kitchen and wet areas while the bedrooms are floored with warm wooden flooring.  
American Style Kitchen with a fitted breakfast island, MDF cabinetry, and granite worktops.

### OUR CHOICE AMMENITIES INCLUDE;

- High Speed Elevators
- Fitness area and Fitted Gym
- Solar water heating systems
- Rooftop Infinity Swimming pool
- Cable TV and Internet Ready
- Back-Up Generator
- Borehole and Watersoftener Plant
- Rooftop Barbecue Kitchen
- Landscape Garden



# Customer-centric Wacker Neuson appoints first Service Partner in South Africa

In an ongoing bid to sustain its exceptional customer service levels, Wacker Neuson Sub-Saharan Africa recently entered into a Service Partnership with Craig Claasen, owner of Craig's Repairs & Technical Services (CRTS), with the signing of a Service Agreement on June 8th 2020.

When Craig established CRTS in 2014, he moved from being part of the Wacker Neuson family to becoming a valued Wacker Neuson customer. "In addition to sharing a good relationship with Craig, we recognised the potential in his work, making our decision to appoint CRTS as the first official Service Agent for Wacker Neuson Sub-Saharan Africa an easy one," affirms Dennis Vietze, Managing Director of Wacker Neuson Sub-Saharan Africa. "We are excited and proud to welcome Craig and his team on board."

Explaining the role of a Service Agent, Wacker Neuson's National Service Manager, Lionel Hearne says, "CRTS will assist the Wacker Neuson workshop when they have very high work volumes, enabling us to continue delivering the promised turnaround times to our customers. The new agreement also extends our service footprint; with CRTS based on the East Rand, customers in the area can now conveniently go directly to our Service Agent instead of having to travel to our West Rand premises in Robertville."

In terms of responsibilities, CRTS will provide services as a non-exclusive Service Partner of products for the Wacker Neuson Group in South Africa i.e. Wacker Neuson machines as well as spare parts for the construction industry. Wacker Neuson South Africa will include CRTS in the repair, service, maintenance and support of certain customers to ensure smooth on-site service and repair of Wacker Neuson machines. CRTS will also be expected to

carry certain fast moving stock.

CRTS is located in Sebenza, Edenvale, and occupies a 2200 m<sup>2</sup> premises (600m<sup>2</sup> under roof). Craig, who is passionate about the business and believes in a hands-on ownership style, says he established the company with a primary focus on offering on- and off-site service, maintenance and repairs of plant to a power station in Mpumalanga, the Plant Hire industry as well as to various independent plant owners. After ceasing operations in 2016, Craig reopened the Edenvale facility two years later to serve customers with in-house and on-site repairs, with equipment size and urgency determining the scope of site work.

According to Craig, the Service Agreement with Wacker Neuson is a major milestone that promises new and exciting opportunities for CRTS. "As a world renowned brand, Wacker Neuson products are defined by quality and reliability across the entire range; machines and equipment deliver the long life spans typically required by the South African market. We have already invested in major structural changes in order to accommodate and service all Wacker Neuson customers. As we grow in partnership with Wacker Neuson, we pledge our commitment to supplying the same excellent after-sales service that Wacker Neuson customers have grown accustomed to."

Craig adds that the new agreement has also encouraged the assessment of future employment opportunities to grow CRTS's current staff complement. "Employees will be receiving vitally important training from Wacker Neuson on an annual basis which will be beneficial to all in the after-sales environment of Wacker Neuson products. From my experience, Wacker Neuson training, both locally and abroad, is of the highest standards available and

is crucial for upskilling technicians to give them an understanding of new advancements and cutting-edge technologies incorporated in the latest equipment coming into South Africa."

"I am highly appreciative that Wacker Neuson management in Sub-Saharan Africa considered and approved CRTS as a Service Agent. My team and I look forward to a successful and beneficial partnership between the two companies and all our combined customers," concludes Craig.

## About Wacker Neuson

Wacker Neuson – all it takes! Wacker Neuson makes this promise to customers worldwide with a comprehensive product range of construction machines and equipment, spare parts and services.

Among other things, the product portfolio includes internal and external vibrators for concrete compaction, vibratory screeds for concrete surface finishing, rammers, vibratory plates and rollers for soil compaction,

demolition and cutting equipment, lighting, generators, pumps and heaters as well as excavators, wheel loaders, telehandlers, skid steer loaders and dumpers in the field of compact construction machines.

Wacker Neuson has always owed its leading market position to unconditional customer orientation as well as the reliability and power of innovation of its products. With its own sales and service organizations in more than 35 countries, 7 international production sites and numerous partner locations for sales organization and service, Wacker Neuson has a comprehensive presence. In addition, Wacker Neuson offers services that meet the diverse requirements of its customers. Companies from the main construction industry, gardening & landscaping, municipalities and industry, among other sectors, therefore rely on the innovative solutions of Wacker Neuson.

The brand is supported by the Wacker Neuson Group, a corporation with more than 6,000 employees worldwide and a turnover of EUR 1.9 billion in 2019.



Dennis Vietze (right) and Lionel Hearne (left) with Wacker Neuson's newly appointed Service Agent Craig Claasen



# GANATRA

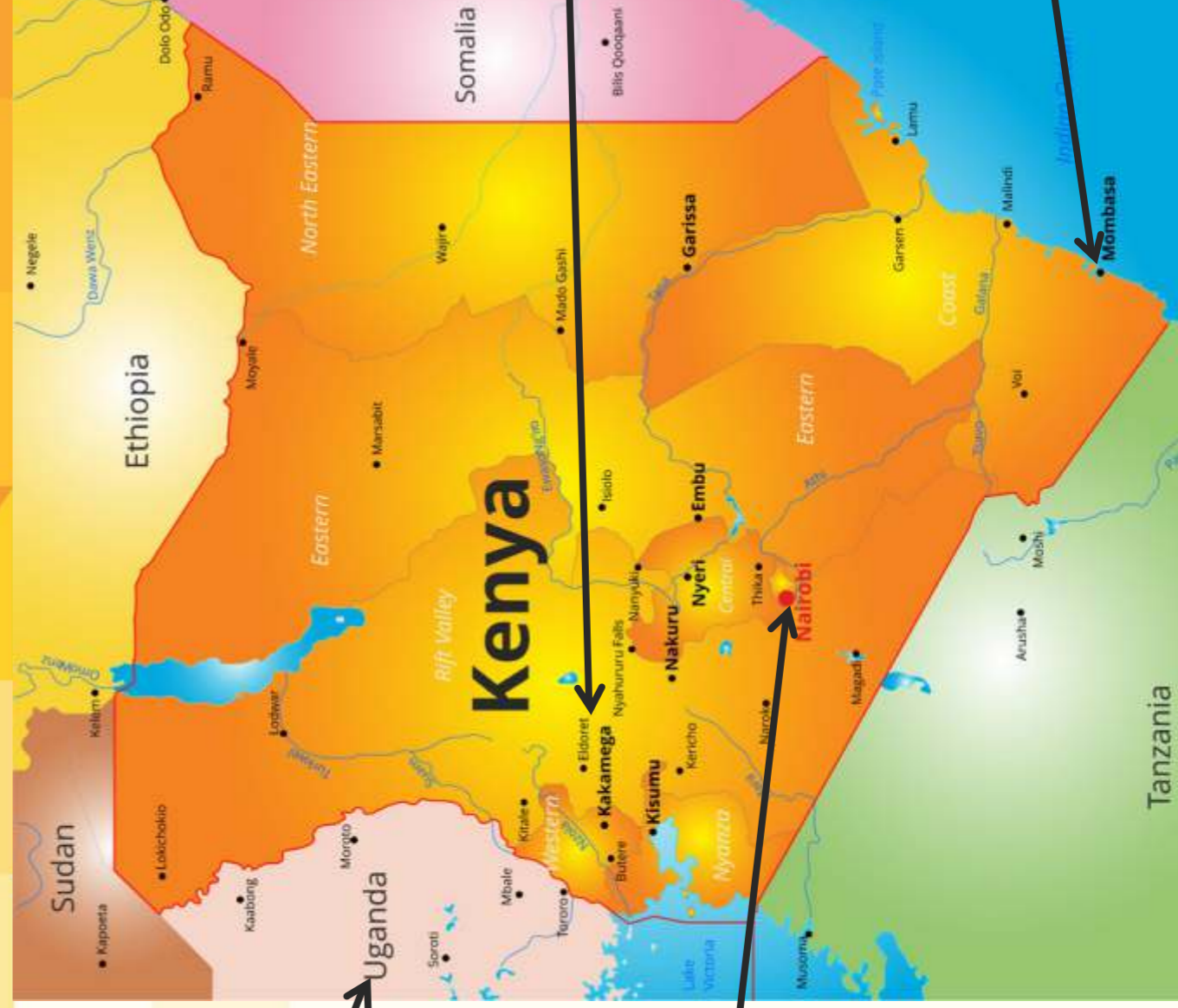


## BRIEF HISTORY OF GPE

Established in 1982, Ganatra Plant & Equipment Ltd has a vast experience in dealing with earth moving and civil construction machinery.

GPE are the authorized dealers of JCB in Kenya and Uganda with offices in:

## GPE FOOTPRINT



Uganda  
Sales Branch

Eldoret  
sales branch

Nairobi  
Head Office

Mombasa  
Sales Branch

# MISSION, VISION & CORE VALUES

- ❖ **MISSION:** To provide better services to customers from the beginning of the scales cycle and through the customers entire JCB experience.
- ❖ **VISION:** To be the leading heavy construction machinery and equipment distributor on the continent by providing high performance products , product support and world class customer care.

## ❖ **CORE VALUES:**

- EXCELLENCE
- EFFICIENCY
- INNOVATION



# WHO WE ARE

- ❖ GPE is renowned for having the best product support in the market because we have modern facilities.
- ❖ GPE has been in business for close to 40 years hence the vast experience.
- ❖ GPE's footprint in the East African region is wide and has large geographical coverage.
- ❖ GPE is an establishment that has experienced, knowledgeable and well-trained staff
- ❖ GPE products are top of the range globally and uses innovation to always improve.



# WHY GPE

## ❖ WARRANTY

All our JCB machines are brand new and come with a one year warranty.

## ❖ PARTS

GPE offers genuine, high quality JCB machinery and spare parts at competitive prices in a fast, efficient and reliable manner.

## ❖ TECHNICAL BACK UP

Ganatra Plant and Equipment Ltd understand the importance of after sales support and offer a number of key services to ensure optimal machinery performance is maintained. Our experienced team is on hand to provide on-site servicing, pre-planned preventive maintenance and telephone support



# WHY GPE

## ❖ OPERATOR MANUAL

On delivery of a JCB machine, the customer is provided with an operator manual and some a tool kit.

## ❖ OPERATOR TRAINING

The GPE training centre has invested in a state of the art Simulator being the first and only one thus far, imported from Europe. The simulator offers a wide range of programs and features for different types of machines : Wheeled/Tracked Excavators, Wheel loaders, Backhoes, Rollers and Graders. GPE provides operators familiarization training on the machines, and we will also provide for one day “familiarization of the systems training” to technical teams.



## WHY GPE

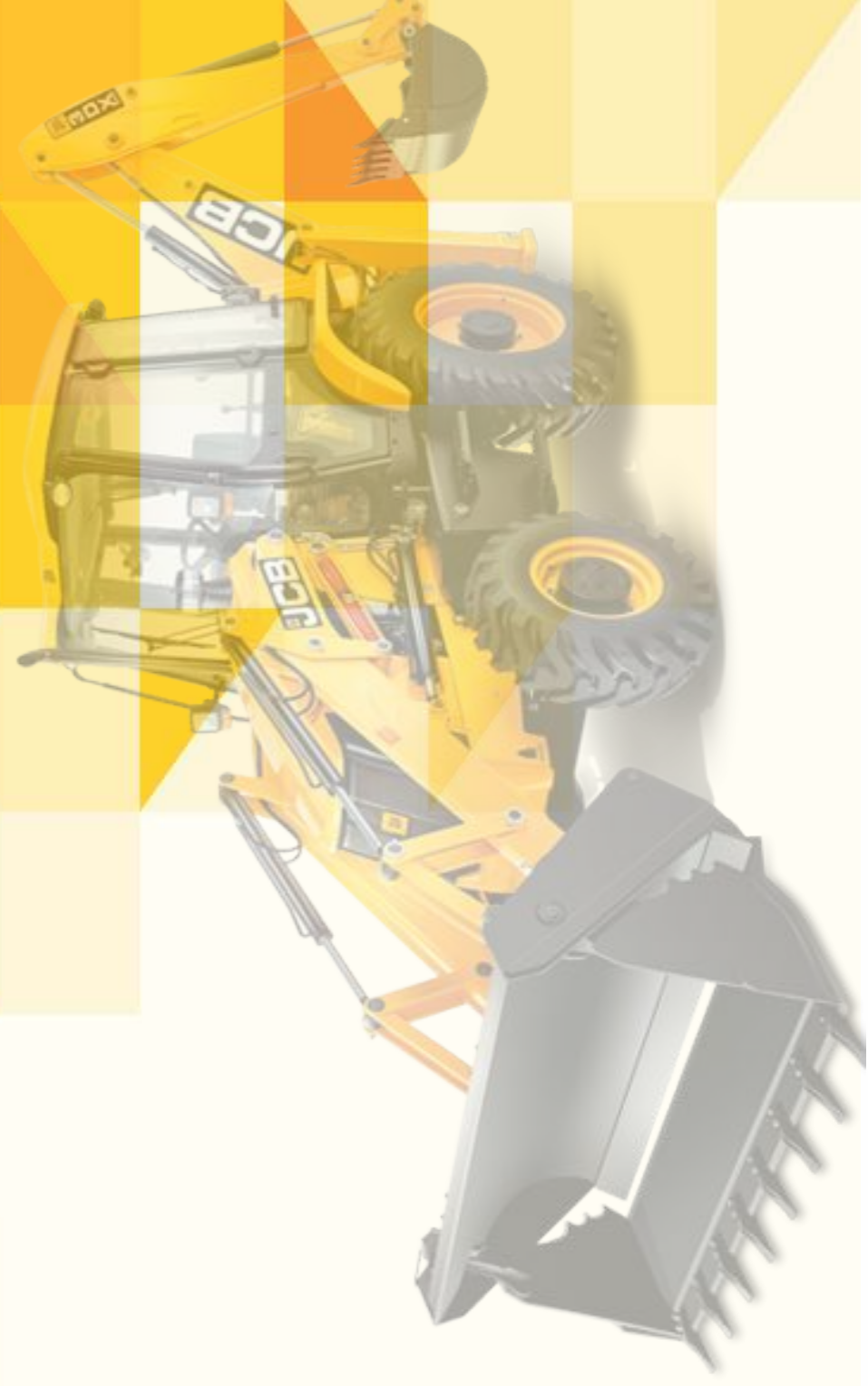
### ❖ FACTORY SUPPORT

JCB provides full factory support to GPE as well as regular technical training and seminars to our staff to ensure high quality of workman ship is maintained and the frequent training helps in being aware of new technical methods and improvements, therefore being able to give our customers the best possible service backup. GPE is authorized to carry out transactions on behalf of JCB such as supply JCB goods, negotiating and also signing contracts.



### CONTACTS

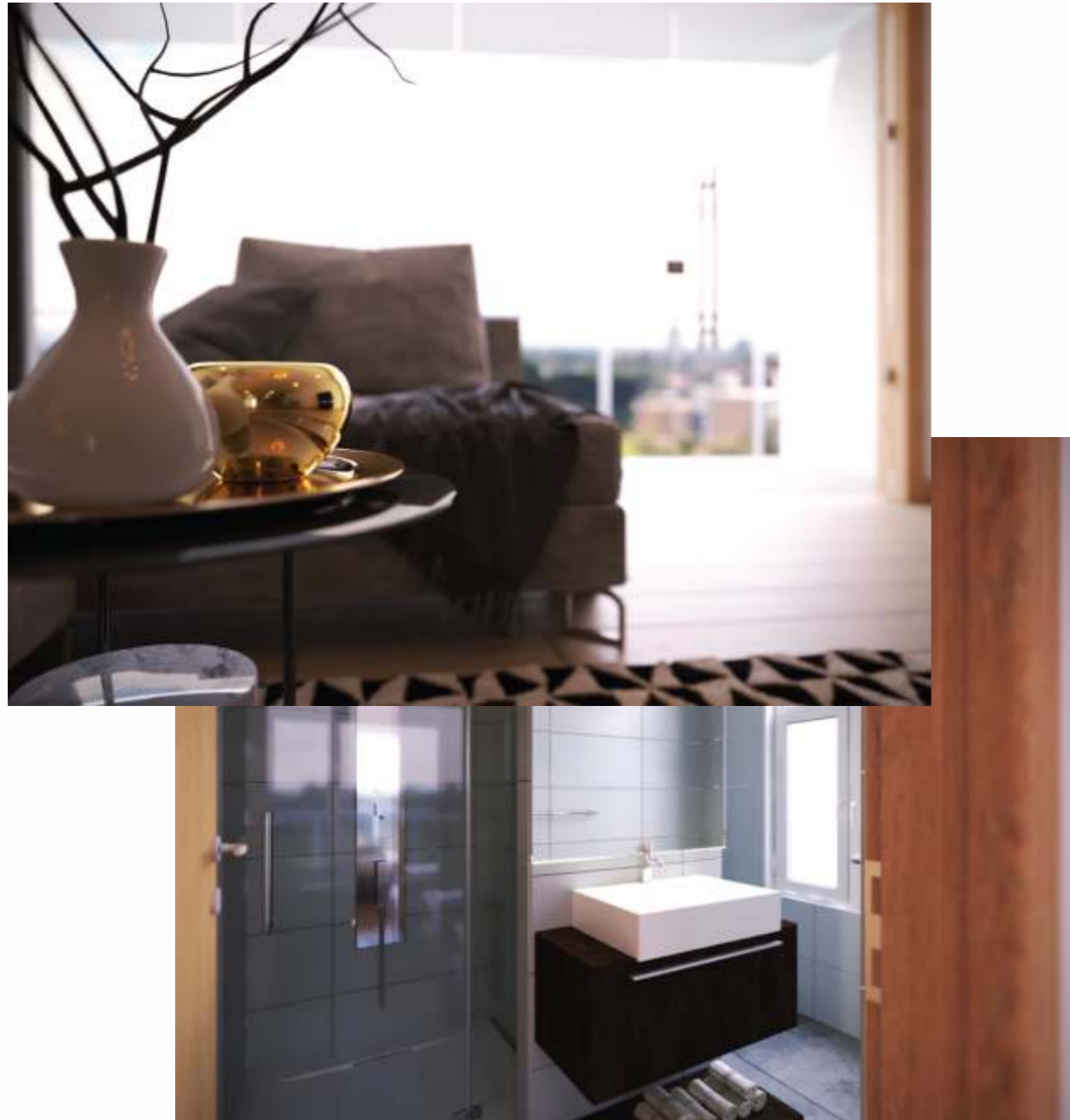
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- Mobile No: 0720 599 533
- E-mail: [sales@gpe.co.ke](mailto:sales@gpe.co.ke)
- Website: [www.gpe.co.ke](http://www.gpe.co.ke)



# Grey pearl Apartments

## Description

This project offers the residents a fully equipped kitchen including microwave, oven, extractor hood, kitchen hob and a fridge along with a water purifier for clean drinking water. Each apartment features a breathtakingly spacious terrace perfect for entertaining and relaxing. Enjoy interior style that meets the most exacting requirements, meticulous attention to detail throughout and quality fixtures, fittings and materials in every part of your new property in Kileleshwa.



Our stunning Grey Pearl Apartments have been designed with modern living in mind. Every part of your new apartment has been designed with a focus on luxury and ease, whilst maintaining a focus on unmistakable high quality and security. The residents will enjoy access to a rooftop pool along with a sauna, fully fitted gym and a clubhouse offering spectacular views of the city.

## OUR CHOICE AMMENITIES INCLUDE;

- High Speed Elevators
- Fitness area and Fitted Gym
- Solar water heating systems
- Rooftop Infinity Swimming pool
- Cable TV and Internet Ready
- Back-Up Generator
- Borehole and Watersoftener Plant
- Rooftop Barbecue Kitchen
- Landscape Garden



- Specifications
- Price
- KES15,000,000
- Bedrooms2
- Bathrooms



- Features
- Fitted Kitchen
  - 2 carpark spaces per unit
  - Solar-heated water
  - CCTV
  - High Speed Elevator
  - Electric fence
  - 24/7 hours manned gates
  - internet co

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